



May 6, 2016

Richard J. Kurtz
RD Training Systems
27201 Puerta Real – Suite 300
Mission Viejo, CA 92691

Dear Rick,

This is the second time I've attended the 2-day conference offered by RD Training Systems. The first time I attended, I implemented the expired program, I changed my Buyer Presentation as well as my Listing and Pre Listing packages using their tools. I had great success with the expired program! In fact, the first three I sent out, I got a listing of \$ 535,000 and then a sale from that seller for \$ 436,500. Those two commissions alone more than covered the cost of the course, accommodation and meals.

Three years later I chose to attend the conference again to update myself and bite off a bit more of the pie. I love this program and how it is well presented by active successful agents who are presently working the market. The material that is presented is outside the box thinking with lots of the innovated information, but most importantly it's easy to use.

The templates I know will save me a ton of time and money as they did when I first used them. The information in these templates is put together using very efficient and creative thinking and is a huge benefit.

I would recommend this course to anyone who is looking to do effective Real Estate and stand out and above the average agent.

Sincerely,

A handwritten signature in black ink that reads "Liz Whittingham". The signature is written in a cursive, flowing style.

Liz Whittingham
Re/Max Results Realty

P. S. Last final bonus, it gives you a break, an opportunity to network with like agents and is a tax deduction.