



May 12, 2016

Richard J. Kurtz  
**RD Training Systems**  
27201 Puerta Real – Suite 300  
Mission Viejo, CA 92691

Dear Rick,

I am really loving your training! I am so glad I attended the RD Training in Seattle. I just started implementing some of the things geared towards listings, such as a promoted FB ad last weekend and I sent out a postcard to the surrounding area of my first listing/sold property. (I am a new agent)

Anyway, I now have 6 leads just from last week!!!

I am now working on my buyer presentation. Thank you for all of your help!

Cynthia Whitaker  
RE/MAX Choice Executives  
206-501-9365  
CynthiaWhitaker@REMAX.net