



**RE/MAX**

**RE/MAX PROPERTIES**

2242 Encompass Drive  
Chattanooga, TN 37421  
Office: 423-894-2900

Richard,

Just wanted to let you know that when you came to our office to promote this "venture" I was skeptical .....another sales pitch to have my agents spend more money! During your impressive presentation you did a fantastic job of describing what you have and what you could do for my agents!

As I told you and my agents that day, over the past 32 years I have been in the business, I wished I had the systems you have described! I suggested to the agents in the room that they needed to pay attention to you as you were presenting to them ideas to make them more money than they had dreamed possible. Even one agent that has been in the business longer than I have agreed!

Through your presentation you showed these agents an eye opening program that would be a benefit to every one of them.

We had 22 agents sign up to attend this conference!!! Including myself and broker for our sister company (2 Principle Brokers) PLUS the owners of the company. Each paying individually not the company!

The conference itself was great and we learned sooooo much!

Kudos to you and your team for putting on such a great learning experience!

**Nickie Schwartzkopf, Principal Broker**

TN Lisc #227676, GA Lisc #208754

Re/Max Properties

2242 Encompass Drive

Chattanooga, TN 37421

Office: 423-894-2900

Cell: 423-421-6044

Fax: 423-894-2713

Toll Free: 888-682-2144

[nickies@remax.net](mailto:nickies@remax.net)