



May 5, 2015

RD Training Systems
27201 Puerta Real
Mission Viejo, CA 92691

Richard-

I wanted to write to you to let you know how grateful I am to you and all the speakers at the most recent Active Agent Alliance conference! I finally feel like I have a road map to getting my real estate career off the ground!

I became a Realtor® in April of 2014 after taking an early retirement from the restaurant industry. After getting my license, I found a brokerage, and then was told to "Go get 'em!" I knew I could be successful if someone would be willing to point me in the right direction. Richard, you have done that! I now have a plan of action, with specific steps to take that I know will put me as a top producer at my brokerage.

We have had several different people coming in to our office meetings, and I've always been skeptical of what services and things they are selling to new agents. At first, you did not seem any different than the others. But, during your presentation, something felt right and real. I could see that you truly did have so much content to offer, and I was hopeful that this would be the training that I wanted and needed. I'll admit, making the decision, and writing that large check was difficult to do, but I am so thankful that I did! With everything I have learned, I know I'll make that back within the month!!

So, thank you for all your work in getting this together and packing a lifetime of training into two days! It has changed my life! I look forward to updating you on my progress in this new career, and hope to be one of the presenters in the future, sharing my success and tools with those who need help!

Thank You!

A handwritten signature in blue ink that reads "Shane C. Yarbrough". The signature is fluid and cursive, with the first name being the most prominent.

Shane C. Yarbrough
Realtor®