



BERKSHIRE HATHAWAY | New England Properties  
HomeServices

July 9, 2015

Dear Richard,

I routinely get calls from various organizations wanting to present their real estate business/training systems to my team. But I'm very protective of our meeting time so I generally decline. But your organization came so highly recommended that I took a chance and I'm glad I did.

I want to thank for the rich content, knowledgeable perspective and no-nonsense approach to the session. My agents were engaged and many of them, most of them my top producers, responded with enrollment.

I fully expect their experience will make a difference to both their bottom line and mine.

Best,

**Liz Bacon**  
Office Leader  
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